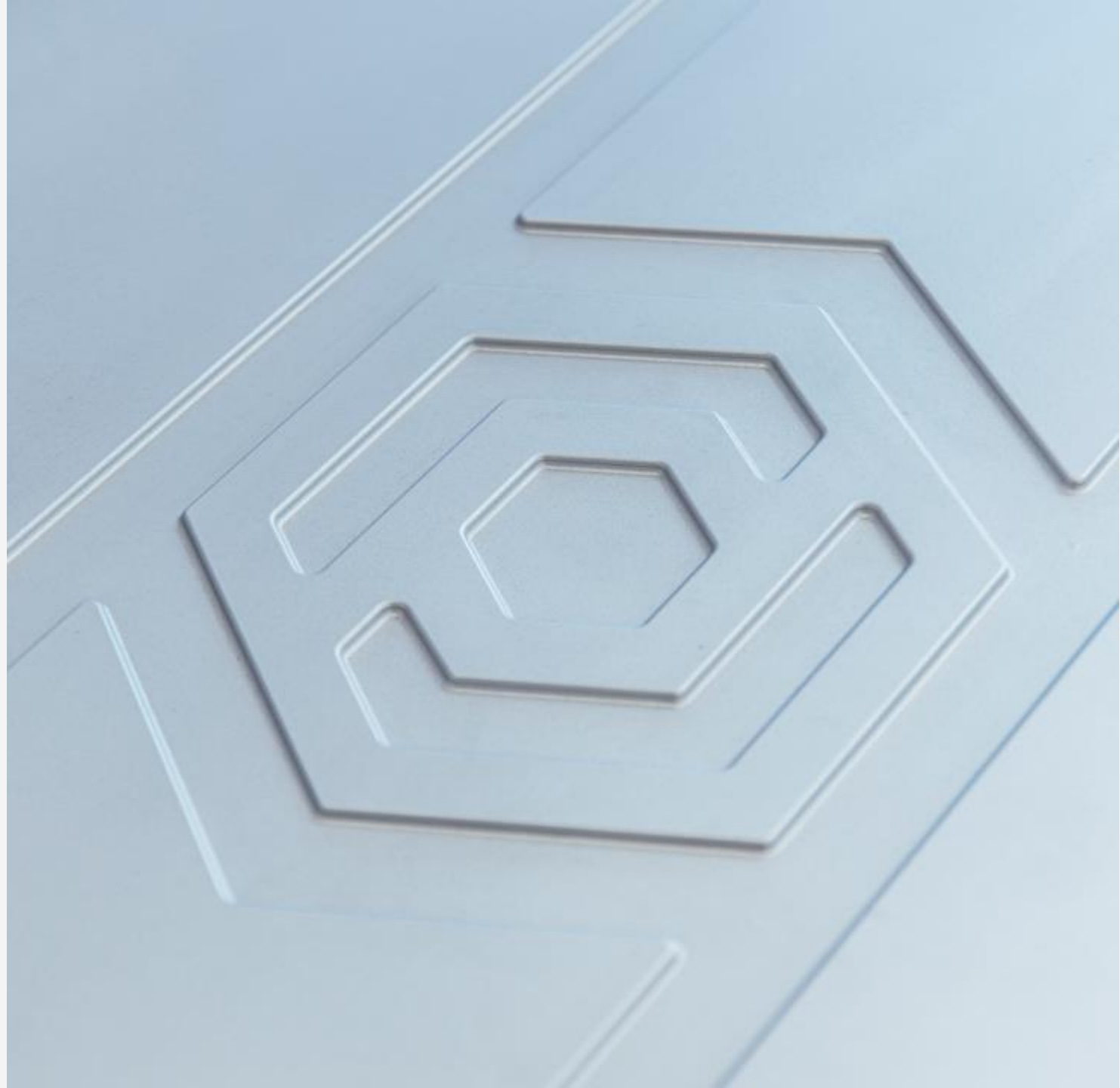




**PROTERRA**

# Electrification for the Future

Regina Lopez  
VP of Supply Chain



## About the Speaker

### **Regina Lopez** **VP of Supply Chain**

20+ Years

Industrial Automation  
Vehicle Manufacturing

(Ports, Terminals, Transit Buses & Trucking)

Battery Electric  
Manufacturing



OUR VISION

All Electric. No Emissions. For The Earth.

OUR MISSION

Building Innovative Battery Technology To  
Power A Better, More Sustainable World.



Operate with  
Discipline



Develop our  
People



Serve our  
Customers



Drive Growth &  
Innovation



**Location: Burlingame, CA**

**Features:**

- Cutting-edge testing and equipment:
  - Four Thermal Chambers
  - Two Shock + Vibration Tables
  - HALT Chambers
  - Immersion + Steam + Spray Testing
  - Crush + Impact Testing (600+ kN)
  - Cell Testing
- In-house design and testing engineers dedicated to ensuring the highest standards of quality and functionality.



**PROTERRA**



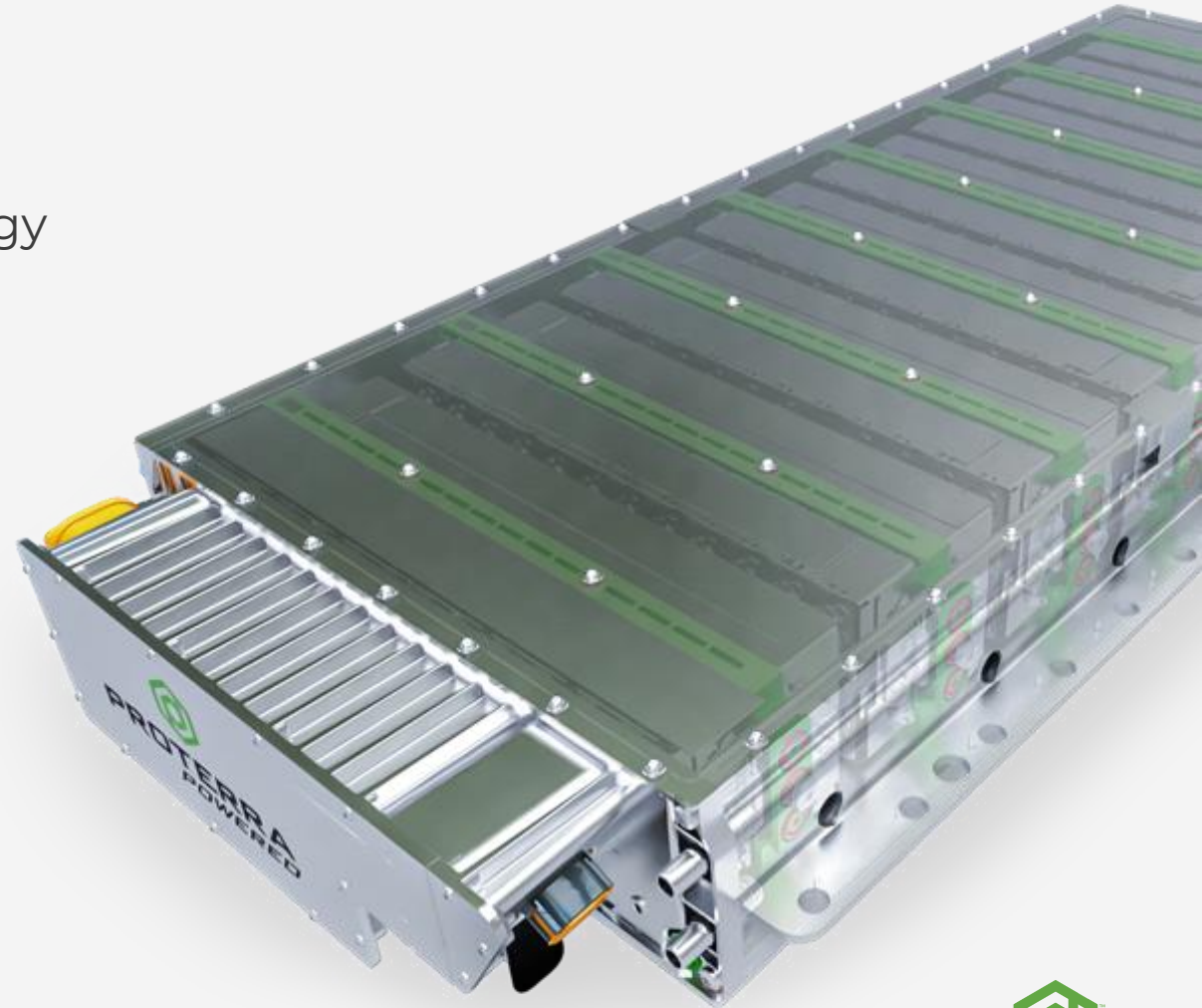
**Location: Greer, South Carolina**

**Features:**

- State-of-the-Art Battery Module and Pack Manufacturing:
  - 236K sq ft with multi-GWH production capacity
  - Ancillary system production
  - Dedicated remanufacturing / rework area
- Extensive Warehouse:
  - 60K sq ft with automated material deliveries with AGVs and RFID technology
- Office:
  - 31k sq ft of open office, experience center and technology showcase

# Purpose-Built for Commercial Vehicles

- Proven battery technology powering over 2,000 commercial vehicles on the road
- Industrial-scale gravimetric and volumetric energy density
  - Enables long range for high weight ratings
- Designed with safety in mind: single-cell fault tolerance (PPR) , active liquid cooling , patented thermal event mitigation
- Functional Safety Certified: ISO 26262 and ECE-R100
- Rugged, ballistic-grade enclosure



# PURPOSE-BUILT

FOR MEDIUM- AND HEAVY-DUTY COMMERCIAL VEHICLES AND EQUIPMENT





An aerial photograph of a winding asphalt road that curves through a dense, dark green forest. The road is the central focus, with a white rounded rectangular box overlaid on it containing the text "Why Electrification?".

Why Electrification?

# Medium- and Heavy-Duty Vehicles



**5%**

Vehicles on the Road

**23%**

Transportation Emissions



# Key Emission Statistics

- Greenhouse Gas Emissions:
  - Medium and heavy-duty vehicles emitted approximately 400 million metric tons of CO<sub>2</sub> in the United States in 2020.
- Fuel Consumption:
  - These vehicles are major consumers of fossil fuels, with the sector consuming over 47 billion gallons of diesel annually in the U.S. alone.
- Noise Pollution Reduction:
  - EVs operate much quieter than traditional diesel engines, reducing noise pollution and contributing to a more peaceful environments.





# Environmental Benefits

- Reduction in Emissions:
  - EVs produce zero tailpipe emissions, significantly lowering NOx, PM, and CO2 pollutants that are known to be harmful to human health.
- Improved Air Quality:
  - Reduced emissions contribute to better air quality, particularly in urban areas where vehicles are higher concentrated.
- Resource Efficiency:
  - Electrification decreases dependence on finite fossil fuels and improves energy sustainability.





## Making an Impact

“When you look at the youth average asthma rate we [Cherokee nation] are about 40% higher here on the Qualla Boundary. One way we are looking to improve air quality is with electrifying our school bus fleet.”

- Katie Tiger, Air Quality Supervisor

“It all leads to one thing, and that is to protect this place”

– Yona Wade, Director of Community Affairs, Cherokee Schools



## **Circularity is Key to a Sustained Zero Emission Economy**

- Second Life Applications
- 100% Recyclability
- Preservation of Rare Earth Minerals for Remanufacturing



**Thank you!**

